

JULY 16, 2002

8 N. 4TH STREET
CLEAR LAKE, IA
641-357-2634

TO SELLERS OF REAL ESTATE

THIS IS MY UNSOLICITED STATEMENT AS TO MY EXPERIENCE
WORKING WITH BILL SIRES.

AS AN OUT OF TOWN SELLER OF A RESIDENCE IN WATERLOO, I HAD
SPECIAL NEEDS TO WHICH BILL TOOK VERY EFFICIENT CARE. FINDING
SERVICE PEOPLE FOR SMALL REPAIRS AND CHECKING OUT MATERIALS
AND SUPPLIES FOR THE VARIOUS JOBS.

BILL SIRES IS A DILIGENT WORKER WHO KEEPS THE SELLER CONTINUALLY
INFORMED AS TO THE ACTION ON THE PROPERTY YOU HAVE FOR SALE AND
IS VERY HELPFUL WITH MARKETING SUGGESTIONS TO ACCOMPLISH THE
BEST POSSIBLE SALE. BILL IS PRACTICAL, OBJECTIVE, AND
RESPECTFULL OF THE SELLERS WISHES. HE NEVER BECOMES DISCOURAGED
AND WORKS THE PROPERTY WITH ENTHUSIASM.

BILL SIRES IS TRUE TO HIS WORD. ALWAYS REPRESENTS AND PRESENTS
THE PROPERTY IN AN HONEST AND FORTHRIGHT MANNER. IN THE WATERLOO
AREA, YOU COULD NOT FIND A BETTER REALATOR TO SERVICE THE SALE
OF YOUR PROPERTY FROM THE INITIAL LISTING CLEAR THROUGH TO THE
CLOSING.

THANK YOU BILL FOR DOING AN EXCELLENT JOB SELLING MY PROPERTY
AT 249 DERBYSHIRE ROAD THIS PAST MONTH.

Dennis B. Lewis, Pharmacist